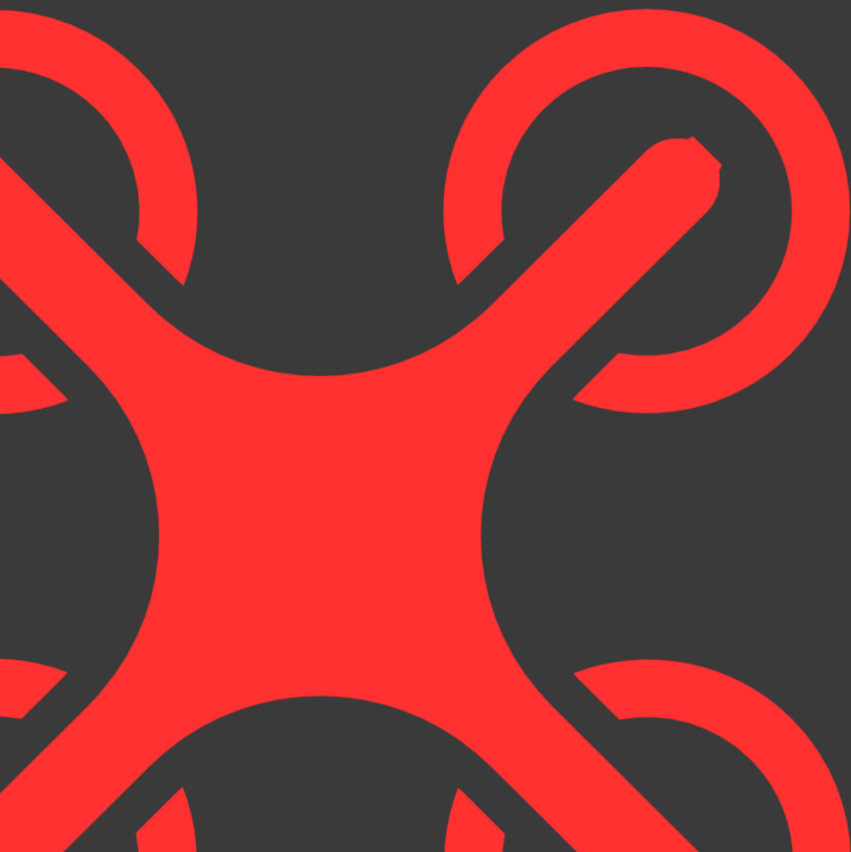




SkyScan Solutions Partnership Pack 2025



About SkyScan Solutions

Our Mission

SkyScan Solutions provides aerial & thermal inspection services using drones. We help organisations in the healthcare, education & property sectors access safer, faster and more cost effective building insights, reducing disruption, risk, and cost while improving asset management and maintenance decisions.

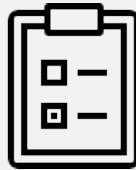
Our Vision

A safer, more efficient environment where every organisation has access to actionable insights. Enabling better maintenance, sustainability, and safety outcomes across the UK.



Supporting Partners to Deliver Excellence

We provide partners with detailed reports, RICS-aligned outputs, and BIM/CAFM-ready data formats, helping them achieve consistency and clarity in every project.



Transforming how sites are inspected

From hospitals to heritage sites, we replace scaffolding and manual roof access with data-driven drone inspections, minimising operational disruption and ensuring compliance.



Enabling cost savings and sustainability

Through rapid deployment and reduced manual work, our drone solutions help clients save thousands while reducing carbon impact and ensuring safer working practices.

Flexible Partnership Models

Our partnership program offers three tailored options to suit your organisations' goals and level of involvement. As a **Referral Partner**, you can earn a **10% commission** for every client you introduce to SkyScan, creating an easy way to generate recurring income from your network. Our **Strategic Partner** model offers a **15% shared revenue opportunity** through co-branded marketing, joint tenders, and collaborative business development. Helping you expand your service offering while strengthening your brand. For those seeking a closer relationship, the **Embedded Partner** option provides up to **20% profit share**, allowing SkyScan to operate as your in-house drone inspection team under your brand identity, delivering full CAA compliance, reporting, and client management on your behalf.

Choose the partnership model that best aligns with your business strategy and level of collaboration.

Benefits of Being a SkyScan Partner



Proven Performance

Partner with a trusted provider delivering compliant, data-rich surveys for hospitals, care homes, and public sector buildings across the UK.



Rapid Mobilisation

Access a drone inspection team ready to deploy within hours, providing fast turnaround on urgent maintenance or insurance assessments.



Data Integration

Receive BIM and CAFM-compatible outputs designed to slot seamlessly into your existing reporting, asset management, and compliance systems.



Guaranteed Compliance

Work with fully CAA-approved operators backed by £5M Professional Indemnity and £10M Public Liability insurance for total peace of mind.



Co-Branded Opportunities

Promote joint case studies, share branded content, or offer SkyScan's capabilities under your own brand for a seamless client experience.



Sustainable Solutions

Reduce costs, risks, and environmental impact through efficient, low-carbon inspection methods that eliminate unnecessary scaffolding or manual access.

Value by Partner Type

Surveyors & Contractors

Enhance your reports, tenders, and maintenance plans with high-resolution drone and thermal data — eliminating the need for scaffolding, manual access, or complex compliance management. SkyScan enables faster inspections, safer operations, and more competitive project delivery.

Insurers & Risk Managers

Accelerate claims validation and reduce investigation costs with rapid aerial and thermal imagery. Our detailed inspection data supports transparent reporting, improves claim accuracy, and streamlines assessment workflows for property, commercial, and public-sector portfolios.

Public Sector & Facilities Management

Access CAA-compliant, cost-effective alternatives to traditional surveys across hospitals, care homes, schools, and council properties. SkyScan provides actionable data to support planned maintenance, budget allocation, and long-term asset management.

Are you Interested?

Are you interested in more information about our partnership opportunities? Email info@skyscansolutions.co.uk or contact one of the team today.

Gareth Smith

CEO

gareth.smith@skyscansolutions.co.uk

